

# STAFF REPORT

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**DATE:** October 24, 2022  
**TO:** Sacramento Regional Transit Board of Directors  
**FROM:** Devra Selenis, VP, Communications and Partnerships  
**SUBJ:** APPROVING THE FIRST AMENDMENT TO THE CONTRACT FOR FEDERAL LOBBYING SERVICES WITH CARPI & CLAY, INC.

## RECOMMENDATION

Adopt the Attached Resolution.

## RESULT OF RECOMMENDED ACTION

Approval of the First Amendment will allow the continuation of the current contract with Carpi & Clay, Inc. for Option Years 3 and 4 to have experienced representation at the federal level to advance all surface transportation, transit funding, congestion management, clean air initiatives, and other relevant policy and federal funding proposals.

## FISCAL IMPACT

The contract award for federal lobbying services to Carpi & Clay, Inc. was for a 2-year period that will end on December 31, 2022. The total consideration for the Board-adopted 2-year contract (Resolution No. 20-12-0144), including reimbursement for interstate travel (up to two trips annually), was \$224,000 (base 2-year contract: \$216,000 + travel reimbursement: \$8,000 = \$224,000).

Extending the contract to include the additional two 1-year option periods will cost an estimated \$252,000. The breakdown per fiscal year is as follows:

<u>First Two Years</u>	<u>Optional Two 1-Year Periods</u>	
FY21 (Jan 1 – Jun 30): \$ 56,000	FY23/24 (Jan 1 – Dec 31):	\$120,000
FY22 (Jul 1 – Jun 30): \$112,000	FY24/25 (Jan 1 – Dec 31):	<u>\$132,000</u>
FY23 (Jul 1 – Dec 31): <u>\$ 56,000</u>		\$252,000
\$224,000		

The total consideration for all four years, which is based on a monthly retainer fee and includes estimated travel costs of \$4,000 per year, is \$476,000. The amount is fully budgeted for FY23 and will be included in the FY24 and FY25 Operating Budgets when developed.

## DISCUSSION

SacRT's current federal lobbying services contract with Carpi & Clay, Inc., expires at the end of the 2022 calendar year. Federal funding and policies are critical to SacRT's operations and SacRT benefits from a highly qualified professional consulting firm based in the Washington D.C. area to effectively represent SacRT's legislative policy, regulatory, and appropriations interests at the federal level.

Amending the current contract to include the two additional 1-year option periods (Years 3 and 4), instead of just a 1-year option period, will allow seamless progress in pursuit of transit supportive laws and regulations by a firm that has strong expertise in securing federal transit funding and historic knowledge to effectively engage in advancing federal surface transportation reauthorization efforts to maximize SacRT's ability to meet the region's mobility needs.

RESOLUTION NO. 2022-10-115

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

October 24, 2022

**APPROVING THE FIRST AMENDMENT TO THE CONTRACT FOR FEDERAL LOBBYING SERVICES WITH CARPI & CLAY, INC.**

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the First Amendment to the Contract for Federal Lobbying Services between the Sacramento Regional Transit District, therein referred to as "SacRT," and Carpi & Clay, Inc., therein referred to as "Contractor," whereby the term is extended for two years until December 31, 2024 and the contract Total Consideration is increased by \$252,000, from \$224,000 to \$476,000 is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute the First Amendment.

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STEVE MILLER, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Tabetha Smith, Assistant Secretary